



## Extra \$20

For members to spend when they purchase a featured frame brand from Marchon or Altair Eyewear\*

## Member Out-of-Pocket Comparison Samples VSP Signature Plan® Vision Plan Bronson Healthcare Group

		VSP	VSP
Exam Copay:	\$	15.00	\$ 15.00
Material Copay:	\$	15.00	\$ 15.00
Wholesale Frame Allowance:	\$	46.00	\$ 57.00
Retail Frame Allowance:	\$	120.00	\$ 150.00
Employee Only Bi-Monthly Rate:	\$	1.81	\$ 6.17
<b>Exam/Lens/Frame Monthly Frequency:</b>		<b>12/12/24</b>	<b>12/12/12</b>

	Average U&C (Retail) Cost in MI	Cost with VSP Signature Standard Plan	Cost with VSP Signature High Plan	
Example 1	Exam with Copay	\$ 127.69	\$ 15.00	\$ 15.00
	Frame - Metal (WFC \$57.00)	\$ 175.00	\$ 44.00	\$ -
	Bifocal Lens (material copay included)	\$ 171.62	\$ 15.00	\$ 15.00
	Progressive Lens - Kodak Concise (add-on avg cost)	\$ 104.00	Covered	Covered
	Photochromic Tint - Transitions®	\$ 120.00	\$ 76.00	Covered
	Scratch Resistant Coating - Premium	\$ 43.00	\$ 29.00	Covered
	<b>Member Out-of-Pocket on Day of Service</b>	<b>\$ 698.31</b>	<b>\$ 179.00</b>	<b>\$ 30.00</b>
Annualized Rate - Employee Only		\$ 47.06	\$ 160.42	
<b>Total Member Out-of-Pocket Cost</b>	<b>\$ 698.31</b>	<b>\$ 226.06</b>	<b>\$ 190.42</b>	

	Average U&C (Retail) Cost in MI	Cost with VSP Signature Standard Plan	Cost with VSP Signature High Plan	
Example 2	Exam with Copay	\$ 127.69	\$ 15.00	\$ 15.00
	Frame - Plastic - (WFC \$55.00)	\$ 179.95	\$ 47.96	\$ -
	Bifocal Lens (material copay included)	\$ 171.62	\$ 15.00	\$ 15.00
	Progressive Lens - Varilux Physio (add-on avg. cost)	\$ 159.00	\$ 90.00	\$ 25.00
	Anti-Reflective Coating - Crizal Prevencia UV	\$ 144.00	Covered	\$ 25.00
	Backside UV Coating <sup>1</sup>	\$ 22.00	\$ 10.00	Covered
	Polycarbonate for Progressive Lens	\$ 66.00	Covered	Covered
<b>Member Out-of-Pocket on Day of Service</b>	<b>\$ 870.26</b>	<b>\$ 177.96</b>	<b>\$ 80.00</b>	
Annualized Rate - Employee Only		\$ 47.06	\$ 160.42	
<b>Total Member Out-of-Pocket Cost</b>	<b>\$ 870.26</b>	<b>\$ 225.02</b>	<b>\$ 240.42</b>	

	Average U&C (Retail) Cost in MI	Cost with VSP Signature Standard Plan	Cost with VSP Signature High Plan	
Example 3	Exam with Copay	\$ 127.69	\$ 15.00	\$ 15.00
	Frame - Plastic (WFC \$56.00)	\$ 189.95	\$ 55.96	\$ -
	Bifocal Lens (material copay included)	\$ 171.62	\$ 15.00	\$ 15.00
	Progressive Lens - Zeiss Precision Superb (add-on avg. cost)	\$ 248.00	\$ 120.00	\$ 25.00
	Anti-Reflective Coating - Crizal Avancé UV	\$ 144.00	Covered	\$ 25.00
	Backside UV Coating <sup>1</sup>	\$ 22.00	\$ 10.00	Covered
	Photochromic Tint - Transitions®	\$ 120.00	\$ 76.00	Covered
<b>Member Out-of-Pocket on Day of Service</b>	<b>\$ 1,023.26</b>	<b>\$ 291.96</b>	<b>\$ 80.00</b>	
Annualized Rate - Employee Only		\$ 47.06	\$ 160.42	
<b>Total Member Out-of-Pocket Cost</b>	<b>\$ 1,023.26</b>	<b>\$ 339.02</b>	<b>\$ 240.42</b>	

	Average U&C (Retail) Cost in MI	Cost with VSP Signature Standard Plan	Cost with VSP Signature High Plan	
Example 4	Exam with Copay	\$ 127.69	\$ 15.00	\$ 15.00
	Frame - Metal (WFC \$49.95)	\$ 149.95	\$ 23.96	\$ -
	Single Vision Lens (material copay included)	\$ 102.76	\$ 15.00	\$ 15.00
	Polycarbonate Lens	\$ 58.00	Covered	Covered
	Anti-Reflective Coating - Hoya Premium View Protect	\$ 102.00	Covered	\$ 25.00
	<b>Member Out-of-Pocket on Day of Service</b>	<b>\$ 540.40</b>	<b>\$ 53.96</b>	<b>\$ 55.00</b>
	Annualized Rate - Employee Only		\$ 47.06	\$ 160.42
<b>Total Member Out-of-Pocket Cost</b>	<b>\$ 540.40</b>	<b>\$ 101.02</b>	<b>\$ 215.42</b>	

\* Extra \$20 featured frame brand promotion applies to the retail frame cost for full-service VSP Plans and is subject to change

<sup>1</sup> Backside UV is required on all Crizal Anti-reflective Coatings.

WFC - Wholesale Frame Cost

VSP Signature Plan is a registered trademark of Vision Service Plan.

Costs are estimated based on VSP doctor U&Cs. Retail costs will be higher.

### VSP Proprietary and Confidential

The information contained in this report is confidential and is not intended for distribution outside the VSP client and/or broker partnership.